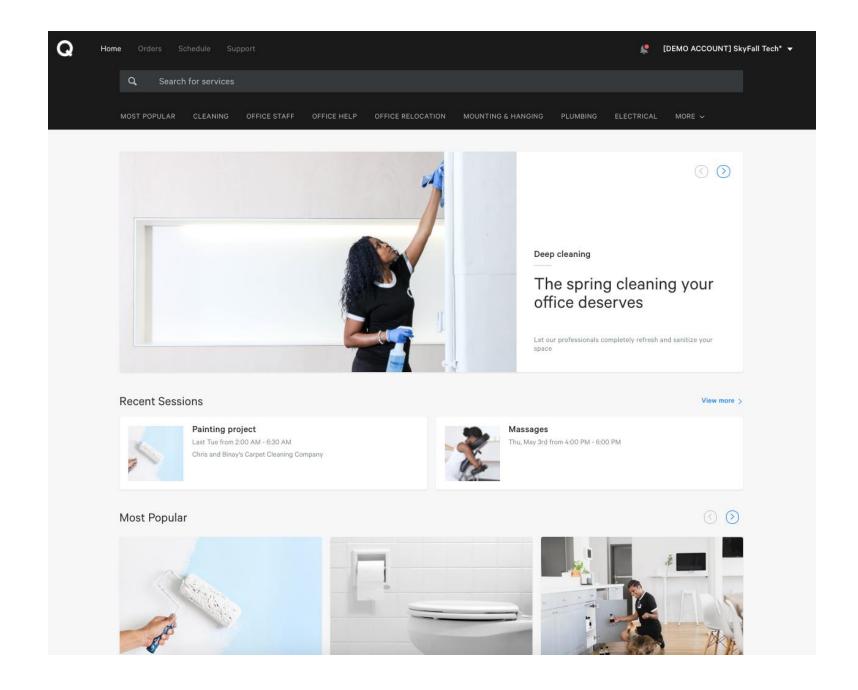
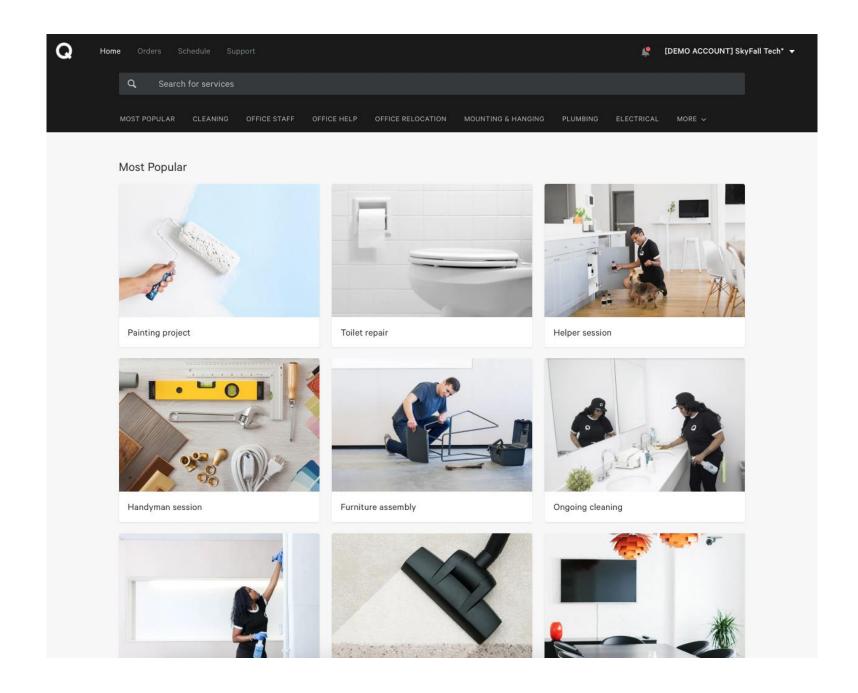


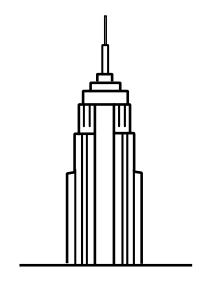
Managed by Q

Managed by Q makes it easy to run an office

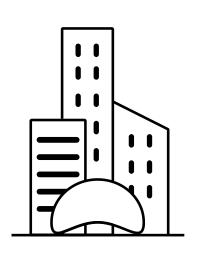
	Furniture				Plumbing		Wind	dow		
		ssembly	Mounting & Hanging	Supplies			Clea		Pests	
		nt Planning					Tra	sh		
		int i lailining			Cleaning		Rem	oval	HVAC	
	IT	Electrical					Secu	ıritv		
			Maintenance	Catering						
		Wellness		Catering	Carpet Cleaning	1			Daytime	
				Admin						
Po	orter	VVCIIIIC33	Office	Support	Office Relocation	Da	Appliance Repair		Helper	
F0	ııcı		Manager		Cinco (tolocatio)					
				_						



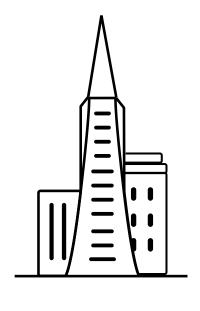




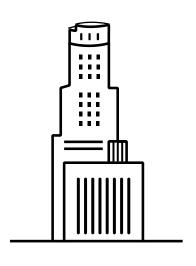
NYC *Apr 2014*



Chicago Apr 2015



SF *June 2015*



LA Dec 2015

Cleaning

Maintenance

Administrative Staffing

Daytime Cleaner

Handyperson

Office Manager

Nighttime Cleaner

Helper

Administrative Assistant

Receptionist

Cleaning

Daytime Cleaner

Nighttime Cleaner

Maintenance

Handyperson

Helper

Administrative Staffing

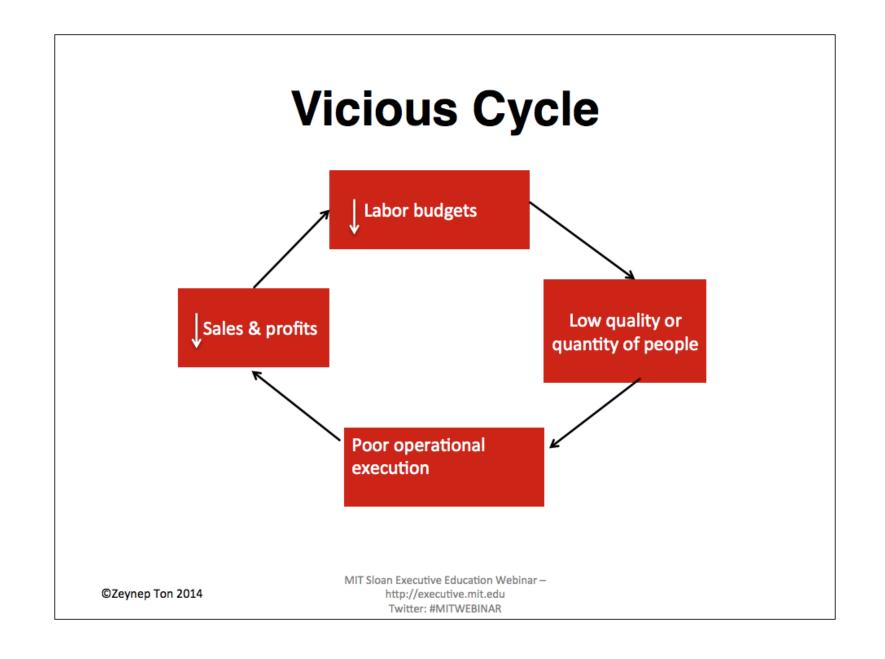
Office Manager

Administrative Assistant

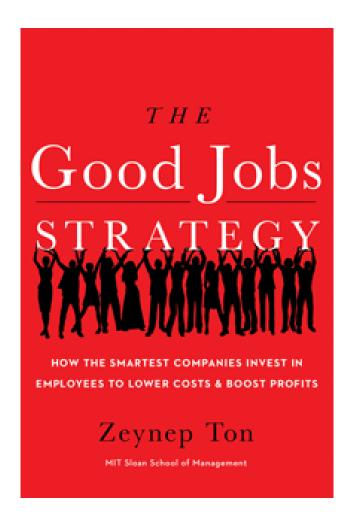
Receptionist

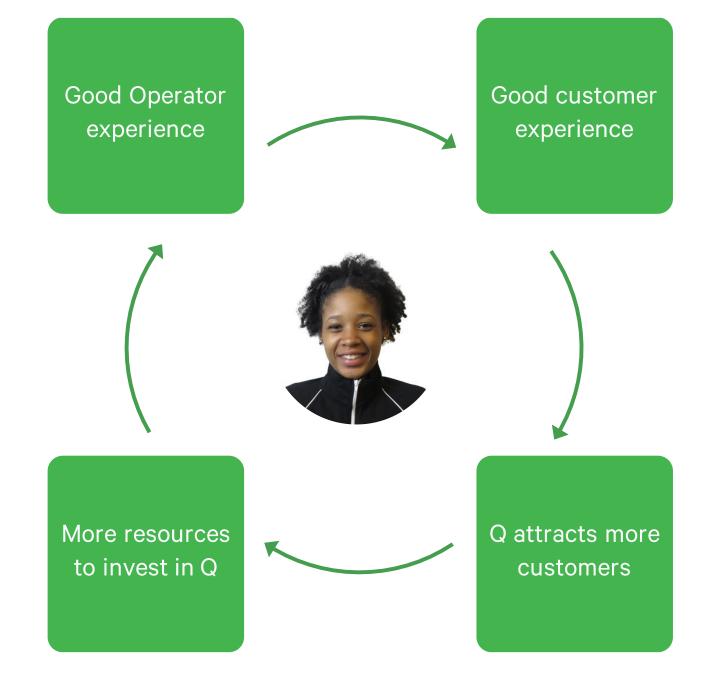
Cleaning Industry Annual Turnover

100% - 300%



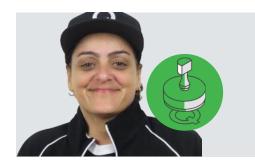








Why Q?



W2 Workforce



Full or Part-Time Work



Full Health Insurance



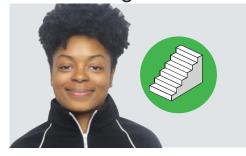
401(k) Match Program



Stock Options Program



Thoughtful Scheduling

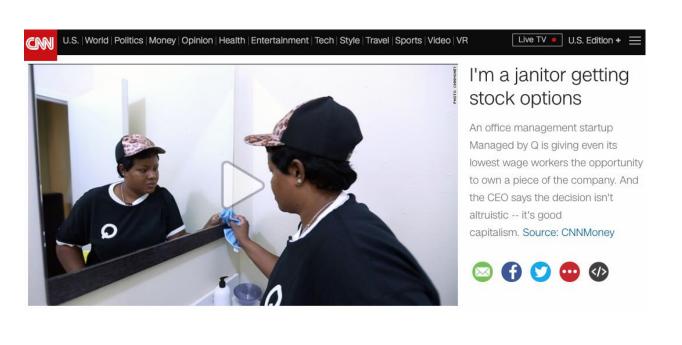


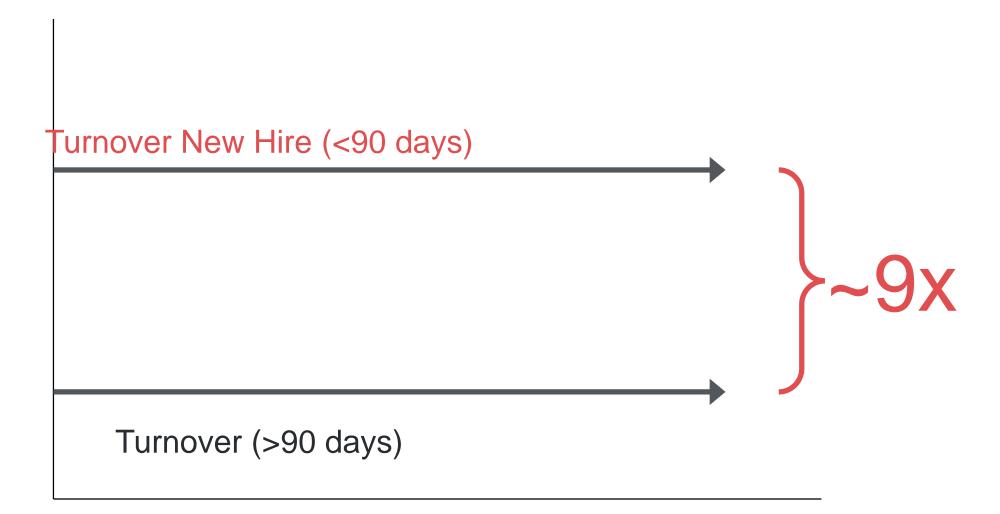
Career Pathways



Q Community







Involuntary Turnover

Excessive Absences

Policy Violations

Performance

Voluntary Turnover

Quit – No Notice

Resignation – Other

Personal or Family Obligations



Involuntary Turnover

Excessive Absences

Policy Violations

Performance

Voluntary Turnover

Quit - No Notice

Resignation – Other

Personal or Family Obligations

There are driving forces that drive you in a particular direction. There are restraining forces. Which are preventing you from going there...if you want to achieve change in behavior, there is one good way to do it and one bad way to do it. The good way to do it is by diminishing the restraining forces, not by increasing the driving forces. That turns out to be profoundly non-intuitive.

- Daniel Khaneman

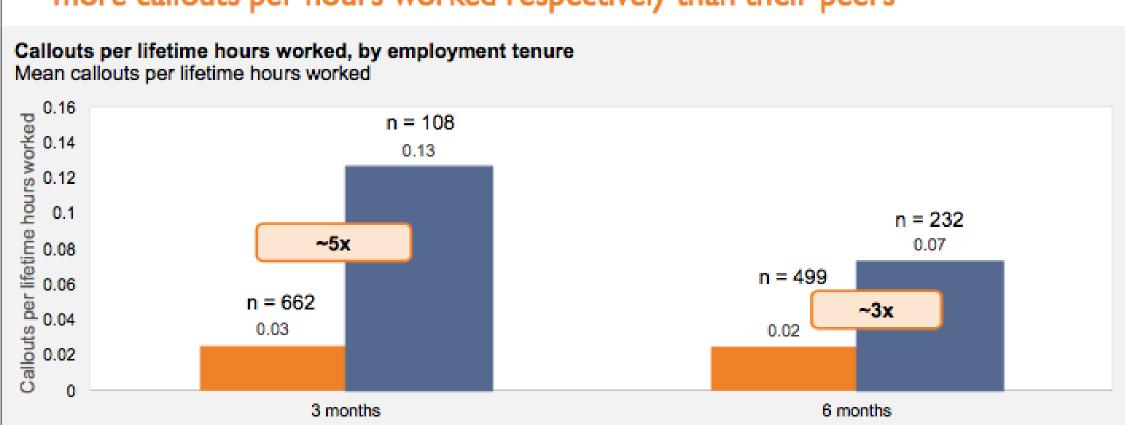


Madison Strategies Group





Operators separated before 3 months and 6 months had ~5 and ~3 times more callouts per hours worked respectively than their peers



Goal

Increase retention by removing the obstacles that prevent Operators from showing up to work

Success Criteria

Cost of intervention < Cost of turnover

Meet your Navigator

Cassandra Martin-Himmons

• I am a lifelong New Yorker who has always had a passion for helping others. I'm a licensed social worker and enjoy connecting individuals with the services that they need to succeed. In my spare time, I enjoy scrapbooking and traveling. I look forward to working with you all!



In-Person Onboarding Sessions

Orientation

Final Review

Elevate Workshop

Tenure with Q

1 Day

2 Weeks

1-2 Months

Navigator Touch Point

Intake form Intro presentation

Presentation 2

Presentation 3

Ongoing

Navigator Communication s Accessible via phone, text, email, and office hours

Follow ups based on results of intake form

Follow up after every unexcused callout

Navigator Services Financial Planning

Housing Assistance

Childcare Assistance

Ongoing Education

Soft Skill Development

Whatever else the data points to

Nov 2017 – Jan 2018

Planning for Pilot

Jan 2018 – Feb 2018

Program Design and Baseline Data Analysis

Mar 2018 – Dec 2018

Pilot Implementation