

## Meeting the needs of MA businesses



Asahi/America is the premier provider of thermoplastic fluid flow solutions for industrial, commercial and environmental applications. Asahi's piping systems, valves and actuators have been installed with confidence for over 40 years in a variety of industries including water and wastewater treatment, oil and gas, water parks and aquariums, landfills, semiconductor and pharmaceutical manufacturing, and chemical processing.



## THE CHALLENGE

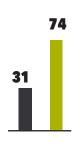
The challenge was twofold for the growing company: 1.) Asahi was entering new markets and developing new products, and needed to be more responsive to market demands. 2.) The company's five year growth plan highlighted the need to improve processes and increase efficiencies in production.

## THE SOLUTION

Training across departments in Operations Management, Lean Manufacturing (Total Productive Maintenance, Problem Solving, Workplace organization) Supervision and Management, and Six Sigma to eliminate defects and ensure quality.

## **BUSINESS IMPACT**

Increased labor productivity rate from 31% to 74%



Generated idea for tool for pressure testing, reducing assembly time by 40%

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One of the most valuable things about this experience was that we got to hear the employees' perspective. If we had told them how to do something, we would not have had the same success. Instead, this training gave our employees the tools to problem solve and the confidence to suggest new ways of doing things. Without the grant funding from the Workforce Training Fund Program, this would not have been possible."

Steve Marchant, Manufacturing Manager

Added 10 new employees (126 to 136)



All trainees received wage increases and bonuses

For more information on the Workforce Training Fund Program, including eligibility information and how to apply, visit workforcetrainingfund.org and follow us on Twitter: @MassWTFP

